

Redeeming Your 2023 BPA Is Easy



CLICK HERE TO REDEEM

INCLUDED 100% WITH YOUR
SDHBA MEMBER BENEFITS



MARKETING + LEAD FLOW



SALES + SALES PROCESS



MARGINS + PROFITABILITY



TEAM, HIRING + COMMUNICATION



PROCESS + SYSTEMS



SUCCESSION PLANNING

What is a Business Plan of Action?

- We look at the “big picture” of your business. We identify what is working, note what is not, and document everything we uncover, in an unbiased fashion
- We conduct an analysis of your team and team acquisition system, including full DISC/Motivator assessments for key team members. The results of the assessments, including a team personality mapping grid, will also be included in your final plan. (max of 6 per BPA)
- We create a time-based and action-driven plan, broken down into the 8 disciplines/pillars of the industry.
- We provide unique ideas and strategies for your sales process and system, marketing, internal processes, cash flow tracking, and more. At the end of our process, you can expect an accurate, personalized, step-by-step plan that’s tailored to your needs.



Trusted By The SDHBA

Small Business Growth Partner’s services are not available to the general public. Eligibility is reserved solely for active SDHBA members — for no additional cost. Developed through focusing on the issues of small business builders, remodelers, and trade companies, your BPA will include a detailed and comprehensive analysis of your business.

TESTIMONIALS



REDEEM BPA

